FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT

YEARS ENDED DECEMBER 31, 2021 AND 2020



INDEPENDENT AUDITOR'S REPORT

Board of Directors Sacramento Loaves & Fishes, Inc. Sacramento, California

Opinion

We have audited the accompanying financial statements of Sacramento Loaves & Fishes, Inc. (Loaves & Fishes, a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Loaves & Fishes as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Loaves & Fishes and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Loaves & Fishes' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Board of Directors Sacramento Loaves & Fishes, Inc. Page two

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Loaves & Fishes' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Loaves & Fishes' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

GILBERT CPAs Sacramento, California

ht CPA

March 4, 2022

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2021 AND 2020

ASSETS	<u>2021</u>	<u>2020</u>
CURRENT ASSETS:		
Cash	\$ 3,425,408	\$ 2,786,511
Accounts receivable	500	
Contributions and bequests receivable	115,893	373,203
Inventories	850,089	1,017,837
Prepaid expenses	81,880	88,531
Total current assets	4,473,770	4,266,082
INTEREST IN THE NET ASSETS OF		
MERCY FOUNDATION (Note 4)	63,329	140,931
PROPERTY AND EQUIPMENT, Net (Note 5)	7,774,651	7,873,214
TOTAL ASSETS	\$ 12,311,750	\$ 12,280,227
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accrued expenses and other liabilities	\$ 102,372	\$ 99,115
Current portion of long-term debt		47,828
Total current liabilities	102,372	146,943
LONG-TERM DEBT, Net (Note 7)		1,540,370
TOTAL LIABILITIES	102,372	1,687,313
NET ASSETS:		
Without donor restrictions:		
Investment in property and equipment	7,774,651	6,285,016
Undesignated	4,162,767	2,943,703
Total without donor restrictions	11,937,418	9,228,719
With donor restrictions (Note 8)	271,960	1,364,195
Total net assets	12,209,378	10,592,914
TOTAL LIABILITIES AND NET ASSETS	\$ 12,311,750	\$ 12,280,227

STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2021 AND 2020

NET ASSETS WITHOUT DONOR RESTRICTIONS:	2021	2020
REVENUES:	<u> </u>	
Contributions and grants	\$ 8,940,400	\$ 8,283,805
Bequests	369,464	154,490
Change in interest in the net assets of Mercy Foundation	147,291	225,601
Rental income	49,034	50,886
Interest income	5,723	4,124
Other income	95,871	173,957
Net assets released from restrictions	1,162,297	133,658
Total revenues	10,770,080	9,026,521
EXPENSES:		
Program services (Note 1):		
Food and guest services	5,814,236	5,404,764
Educational services	994,078	810,866
Residential services	432,458	413,812
Mental health services	279,472	242,823
Total program services	7,520,244	6,872,265
Supporting services:		
General and administrative	306,520	448,673
Fundraising	234,617	304,453
Total expenses	8,061,381	7,625,391
INCREASE IN NET ASSETS WITHOUT		
DONOR RESTRICTIONS	2,708,699	1,401,130
NET ASSETS WITH DONOR RESTRICTIONS:		
Contributions and grants	147,664	101,805
Change in interest in the net assets of Mercy Foundation	(77,602)	96,820
Bequests		354,903
Net assets released from restrictions	(1,162,297)	(133,658)
INCREASE (DECREASE) IN NET ASSETS WITH		
DONOR RESTRICTIONS	(1,092,235)	419,870
INCREASE IN NET ASSETS	1,616,464	1,821,000
NET ASSETS, Beginning of Year	10,592,914	8,771,914
NET ASSETS, End of Year	\$ 12,209,378	\$ 10,592,914

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

	Program Services			Supportin	g Services		
	Food and guest services	Educational services	Residential services	Mental health services	General and administrative	<u>Fundraising</u>	<u>Total</u>
Salaries, benefits and taxes	\$ 2,553,002	\$ 535,151	\$ 255,984	\$ 206,357	\$ 294,016	\$ 59,662	\$ 3,904,172
Guest services, clothing							
and other supplies	1,246,787	149,577	14,622	7,759			1,418,745
Food	1,097,248	68,074	55,991	18,450			1,239,763
Depreciation	270,449	56,344	30,050	18,781			375,624
Occupancy and utilities	186,124	30,835	34,900	10,108	4,088	120	266,175
Printing and postage	18,992	11,996	390	263	1,491	152,518	185,650
Contributions	71,538	54,520	5,045	5,154		1,000	137,257
Equipment, repairs							
and maintenance	82,538	34,403	11,724	1,498	4,219		134,382
Supplies	82,276	5,813	6,128	962	2,451	280	97,910
Interest and bank charges	67,355	6,123	3,265	2,041			78,784
Liability insurance	55,725	11,609	6,192	3,870			77,396
Professional services	41,219	20,138	4,580	2,863			68,800
Autos	14,762	3,726	324	51		8	18,871
Public relations							
and advertising	6,248	983	572	396		5,395	13,594
Miscellaneous	19,973	4,786	2,691	919	255	15,634	44,258
Total	\$ 5,814,236	\$ 994,078	\$ 432,458	\$ 279,472	\$ 306,520	\$ 234,617	\$ 8,061,381

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2020

	Program Services			Supportin	g Services		
	Food and guest services	Educational services	Residential services	Mental health services	General and administrative	<u>Fundraising</u>	<u>Total</u>
Salaries, benefits and taxes	\$ 2,381,922	\$ 474,351	\$ 275,914	\$ 197,386	\$ 434,372	\$ 124,322	\$ 3,888,267
Guest services, clothing							
and other supplies	1,373,212	133,003	10,587	2,391	135	815	1,520,143
Food	795,503	16,463	25,084	1,172			838,222
Depreciation	240,185	50,744	30,446	16,915			338,290
Occupancy and utilities	135,672	18,804	30,820	6,547	5,547	1,420	198,810
Printing and postage	16,765	12,856	260	114	1,554	159,538	191,087
Contributions	112,424	51,119	11,219	7,833		600	183,195
Equipment, repairs							
and maintenance	60,155	12,325	6,480	1,561	2,950	244	83,715
Supplies	71,856	6,718	5,159	658	3,724	274	88,389
Interest and bank charges	103,759	6,710	4,026	2,237			116,732
Liability insurance	50,506	10,670	6,402	3,557			71,135
Professional services	19,170	10,050	2,430	1,350			33,000
Autos	17,514	1,152	960			35	19,661
Public relations							
and advertising	2,353	330	954	34		5,753	9,424
Miscellaneous	23,768	5,571	3,071	1,068	391	11,452	45,321
Total	\$ 5,404,764	\$ 810,866	\$ 413,812	\$ 242,823	\$ 448,673	\$ 304,453	\$ 7,625,391

STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2021 AND 2020

CACH ELONG EDOM ODED ATING ACTIVITIES		<u>2021</u>		<u>2020</u>
CASH FLOWS FROM OPERATING ACTIVITIES:	¢.	1 (1(4(4	¢.	1 021 000
Increase in net assets	\$	1,616,464	\$	1,821,000
Reconciliation to net cash provided by operating activities:		275 (24		229 200
Depreciation		375,624		338,290
Accrued interest on certificates of deposit Donated investments		(120,006)		(218) (65,023)
Proceeds from sale of donated investments		(129,996)		,
		129,996		65,023
Changes in: Accounts receivable		(500)		
		(500)		(244 527)
Contributions and bequests receivable Inventories		257,310 167,748		(244,527)
				(157,338)
Prepaid expenses		6,651		(25,188)
Interest in the net assets of Mercy Foundation		77,602 3,257		374,285 3,682
Accrued expenses and other liabilities				
Net cash provided by operating activities		2,504,156		2,109,986
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of property and equipment		(277,061)		(776,699)
Proceeds from sale and maturity of certificates of deposit		, , ,		281,984
Net cash used by investing activities		(277,061)		(494,715)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Principal payments on long-term debt		(1,588,198)		(151,899)
NET INCREASE IN CASH		638,897		1,463,372
CASH, Beginning of Year		2,786,511		1,323,139
CASH, End of Year	\$	3,425,408	\$	2,786,511
SUPPLEMENTAL CASH FLOW INFORMATION: Interest paid	<u>\$</u>	36,475	\$	71,307

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

1. ORGANIZATION

Sacramento Loaves & Fishes, Inc. (Loaves & Fishes) is a nonprofit, public benefit corporation dedicated to feeding the hungry and sheltering the homeless in Sacramento, California. Loaves & Fishes neither solicits nor accepts government funds. Following is a description of Loaves & Fishes' primary programs:

Food and Guest Services

Dining Room – Serves a hot lunch to guests 364 days of the year. On average, 400 to 600 meals are served daily. The dining room utilizes volunteers on a daily basis, comprised of individuals, churches, schools, and community based organizations. The daily meals are nutritionally based containing the proper balance of nutrients. Local vendors, food banks, and individuals contribute food on a regular basis to assist in feeding the homeless and hungry. Items used in the dining room that are not donated are purchased.

Friendship Park – Provides activities, information, and a safe environment for our guests during the day. Friendship Park provides a full service library reading room for guests to use for reading books, periodicals, writing and computer use. Friendship Park serves hot coffee, pastries and distributes continental breakfast items each morning to approximately 250 guests each day and also provides sleeping bags, tarps, and warm coats to those in need. Friendship Park also performs memorial services for guests who have passed away.

Maryhouse – Provides daytime services to homeless women, children and single fathers. Provides home cooked breakfasts to approximately 150 women and children daily, showers, diapers, personal hygiene products and resources.

Jail Visitation – Provides services to Sacramento County inmates including sending letters to inmates and on behalf of inmates, providing personal toiletry kits, sweatshirts and backpacks, and bus passes to released inmates.

Brother Martin's Ministries (BMM) – A placement and orientation service that includes a complete weekly tour of the facilities for the public interested in volunteering at Loaves & Fishes. BMM staffs personnel responsible for building and yard maintenance of Loaves & Fishes' properties to serve guests in a clean, well maintained environment.

Animal Services – Houses guests' pets during the day while guests use services.

Washhouse – Provides shower and laundry services for men.

Advocacy – Advocates for housing and civil rights on behalf of the homeless.

Education Services

Mustard Seed – Provides instruction to children (ages 3-15), re-enrolls homeless children into public schools, arranges medical and dental visits, and provide Christmas gifts for children.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

Residential Services

Sister Nora's Place – Provides long-term overnight shelter, including meals and case management, for up to 16 chronically homeless women with mental health issues.

Hope House – Houses annual Jesuit volunteers.

Mental Health Services

Genesis – Administers a full service mental health clinic, which provides counseling and referral services to guests.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting and financial statement presentation – The financial statements are prepared on the accrual basis of accounting and in conformity with professional standards applicable to not-for-profit entities. Loaves & Fishes reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Revenue recognition – Contributions, grants, and bequests are recognized in full when received or unconditionally promised, in accordance with professional standards. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met. All contributions are considered available for unrestricted use unless specifically restricted by donors for future periods or specific purposes. Restricted contributions whose restrictions and conditions are met in the same reporting period are recognized as revenue within net assets without donor restrictions. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Donated goods and services are recognized at the estimated fair value as of the date of donation or service.

Bequests are recognized when Loaves & Fishes receives a contractually irrevocable promise to pay Loaves & Fishes a specified sum of money upon a donor's death, subject to a reasonable period of time for the orderly administration of the donor's estate. At times, Loaves & Fishes is named a beneficiary in a trust, however, these are not recognized in these financial statements until they become contractually irrevocable and the amount Loaves & Fishes is to receive are reasonably determinable in accordance with professional standards.

Credit risk – Loaves & Fishes minimizes credit risk associated with cash by periodically evaluating the credit quality of its primary financial institution. The balance at times may exceed federally insured limits. Loaves & Fishes deposits held with financial institutions in excess of federal depository insurance limits was \$2,914,074 and \$2,375,135 as of December 31, 2021 and 2020, respectively. Loaves & Fishes has not experienced any losses in such accounts and management believes Loaves & Fishes is not exposed to any significant credit risk related to cash.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

Certificates of deposit are stated at cost.

Contributions and bequests receivable are considered to be available for general operations unless specifically restricted by the donor. Contributions and bequests receivable are reported net of the allowance for uncollectible accounts. However, management has determined that no allowance was necessary at both December 31, 2021 and 2020, based on their conclusion that all amounts were collectible. Amounts are due within one year of the statements of financial position dates and therefore no discount has been applied.

Inventories consist of food, clothing, gift cards and miscellaneous supplies. Inventories are stated at cost if purchased and fair market value if donated, using the first-in, first-out method.

Property and equipment are stated at cost if purchased or, if donated, at fair market value on the date of donation or unconditional promise and depreciated using the straight-line method over estimated useful lives of 5 to 30 years. Loaves & Fishes' policy is to capitalize purchases of \$2,500 or more.

Functional allocation of expenses – The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and professional services which are allocated based on time and effort; benefits and taxes, which are allocated based on salaries; all other expenses are allocated based on estimated usage of resources.

Use of estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income taxes – Loaves & Fishes is publicly supported and exempt from income taxes under Internal Revenue Code Section 501(c)(3) and corresponding California state codes. Loaves & Fishes applies the accounting principles related to accounting for uncertainty in income taxes and has determined that there is no material impact on the financial statements.

Subsequent events have been evaluated through March 4, 2022, the date the financial statements were available to be issued. Management concluded that no material subsequent events have occurred since December 31, 2021 that require recognition or disclosure in such financial statements.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

3. LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available within one year of the statement of financial position date for general expenditure are as follows at December 31:

		<u>2021</u>	<u>2020</u>
Cash	\$	3,425,408	\$ 2,786,511
Accounts receivable		500	
Contributions and bequests receivable		115,893	373,203
Total financial assets		3,541,801	 3,159,714
Less:			
Restricted by donor for specific purpose	_	(208,631)	 (868,361)
Total financial assets available to management for general expenditure within one year	\$	3,333,170	\$ 2,291,353

As a policy, Loaves & Fishes will set aside financial assets to be available to meet operating expenses during the year. The assets are used during the down months of the year and are accessed as needed. Additionally, Loaves & Fishes maintains a line of credit with Merchants Bank of Commerce of \$300,000 which it can draw upon if needed. However, the line of credit has not been drawn upon for operations since 2005.

4. INTEREST IN THE NET ASSETS OF MERCY FOUNDATION

The Mercy Foundation (Foundation) is a nonprofit organization that was established to support the works of the Sisters of Mercy. The Foundation solicits contributions for and holds funds on behalf of the Sisters of Mercy and its sponsored and supported ministries, including Loaves & Fishes as a support ministry. In accordance with professional standards, Loaves & Fishes and the Foundation are considered financially interrelated organizations. When the Foundation receives contributions for the benefit of Loaves & Fishes, they recognize contribution revenue and temporarily restricted net assets. Loaves & Fishes recognizes their interest in the net assets of the Foundation which represents donor restricted contributions and pledges received by the Foundation for the benefit of Loaves & Fishes. Changes in the interest in net assets of the Foundation are shown as unrestricted when distributions are made from the Foundation to Loaves & Fishes unless restricted for a specific purpose by the original donor. Loaves & Fishes' interest in net assets of the Foundation are considered time restricted until distributed by the Foundation.

The change in the interest in net assets of the Foundation for the years ended December 31 includes the following:

	<u>2021</u>	<u>2020</u>
Increase in interest in the net assets of the Foundation Distributions – temporarily restricted – purpose restricted	\$ 69,689	\$ 322,421 (471,105)
Distributions – unrestricted	 (147,291)	 (225,601)
Net decrease in interest in the net assets of the Foundation	\$ (77,602)	\$ (374,285)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

5. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	<u>2021</u>	<u>2020</u>
Buildings and improvements	\$ 10,620,670	\$ 9,555,986
Land	1,426,946	1,426,946
Equipment	686,782	651,132
Vehicles	259,352	259,352
Construction in progress		827,465
Total	12,993,750	12,720,881
Less accumulated depreciation	(5,219,099)	(4,847,667)
Property and equipment, net	\$ 7,774,651	\$ 7,873,214

6. LINE OF CREDIT

Loaves & Fishes has a \$300,000 revolving line of credit with a bank, secured by real estate in Sacramento County. The line calls for a variable interest rate at the bank's index rate (prime rate) less 0.50%. The bank's index rate was 3.25% at December 31, 2021 and 2020. Interest only payments are due monthly until maturity on August 15, 2022. There were no amounts outstanding on this line of credit at December 31, 2021 and 2020.

7. LONG-TERM DEBT

Long-term debt consists of the following in 2020:

Promissory note totaling \$3,000,000 that allows for draws as necessary for construction of the new Friendship Park, secured by property at North C Street and North 12th Street in Sacramento, payable in 19 monthly interest only payments, followed by monthly principal and interest payments totaling \$10,426, with interest calculated using the interest rate of 4.375% until November 1, 2020 and \$9,204, with interest calculated using the interest rate of 4.000% until April 1, 2027. Note was fully paid off during 2021. Loaves & Fishes was required to maintain \$1,000,000 of working capital which is to be measured at fiscal year-end.

be measured at fiscal year-end. Less current portion	, , ,	3 1	\$ 1,588,198 (47,828)
Long-term debt, net			\$ 1,540,370

This promissory note was repaid in full during 2021.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes or periods:

	<u>2021</u>	<u>2020</u>
Time and purpose restriction – Interest in the net assets of Mercy Foundation	\$ 63,329	\$ 140,931
Time only restriction		354,903
Purpose restrictions:		
Mustard Seed	63,749	807,679
Mercy Corp Volunteer Program	40,000	
Maryhouse	24,956	14,956
Dining room		14,300
Friendship Park operations	56,748	6,748
Genesis Mental Health Program	15,000	
Other projects	 8,178	 24,678
Total	\$ 271,960	\$ 1,364,195

9. IN-KIND DONATIONS

During the years ended December 31, 2021 and 2020, Loaves & Fishes received the following non-cash donations of food, clothing, property and equipment, gift cards, and miscellaneous supplies that have been reflected as part of contributions and grants in the statements of activities:

	<u>2021</u>	<u>2020</u>
Clothing and miscellaneous supplies	\$ 1,356,026	\$ 1,713,102
Food	1,037,171	716,644
Gift cards	 7,150	 9,130
Total	\$ 2,400,347	\$ 2,438,876

10. RETIREMENT PLAN

Loaves & Fishes offers a qualified 403(b) pension plan to all employees who meet eligibility criteria. The plan is voluntary. The employee's contribution is not matched by the employer. No matching contributions were made to the plan for the years ended December 31, 2021 and 2020.